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EVENT

January 30, 2008

KMK Attorney to Share Techniques for Protecting Revenue When Selling To Customers with Marginal Credit

Kohner, Mann & Kailas Attorney David M. Henry will lead a "Lunch and Learn" session for business people and credit professionals. Mr. Henry will explain how deft use of joint checking agreements and similar devices, such as joint POs and assignment of proceeds, can protect revenues in transactions that might otherwise be too risky due to the customer's credit reputation. These tools increase commercially sound sales opportunities, a critical consideration in less healthy economic conditions.

The Lunch and Learn Session is sponsored by the Wisconsin Credit Association, and will take place at the Gustave A. Larson Company, in Pewaukee, Wisconsin on February 22, 2008, from 11am to 1:15pm.

To learn more about David Henry, click [here](#).

To register to attend this event, click [here](#).

About Kohner, Mann & Kailas, S.C.

Founded in 1937, KMKSC is a business and commercial law firm listed in Martindale-Hubbell's Bar Register of Preeminent Lawyers. KMKSC provides quality legal expertise across the areas of law encountered by businesses in the normal course of their operations and growth. Our services range from high-profile appellate representation and international business issues to ensuring that critical everyday needs, such as debt recovery, are fulfilled efficiently and expertly. Our purpose is to deliver excellent results for our clients, whether the issue is advice on the avoidance of legal disputes, closing a deal, protecting assets or winning in court. KMKSC is continually advancing the interests of its clients in negotiations, transactions, litigation and alternative dispute forums across North American and beyond. We help U.S. companies address the legal issues raised by trading across international borders and provide legal support and advice to foreign companies operating in American markets.

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